

Eager to contribute to the energy transition?

The environmental commodities market is experiencing strong growth, and we are looking for more *ambitious renewable energy brokers*. Join us, and you will be part of an international team facilitating and promoting clean energy production and consumption.



The company

Cleanworld is among Europe's largest interdealer brokerage companies for renewable energy certificates. We are an international team of experienced brokers that serve energy companies and trading houses in more than 35 countries.

Our business is about first-hand knowledge of the markets, and we strongly emphasize long client relationships. The company shares its offices and cooperates closely with its largest shareholder, Arctic Securities, and together we contribute to the *energy transition*.

The opportunity

At Cleanworld you will be part of an international team expediting transactions for products such as biomethane certificates and guarantees of origin in the OTC market. Having a firm grasp of legislation, macro-trends and sitting close to the market you will gain important and sought-after competence in these niche markets.

You will work closely with traders, banks and energy companies, continuously identifying their needs and translate this into tailor-made solutions for all parties. By doing this you will deliver value to your clients, helping them unlock their *renewable potential*.

The position

- Broker transactions for electricity certificates, biomethane and related commodities with new and existing clients in the OTC markets
- Identifying new leads and proactively reach out to them
- Support the rest of the team through initiative and strong performance
- Matching clients and proposing solutions which adds value for your clients
- Develop deep market knowledge of the product and relevant legislation
- Closing deals
- Traveling to client locations and industry events is expected. The position will be based in Oslo

Qualifications

- Strong commercial drive and proactive attitude
- Sales experience is a clear advantage
- MSc in Business, Finance, Engineering or other relevant field of study
- Ability to build strong relationships
- Ability to multitask and continuously adapt to the dynamic renewable market
- Genuine interest in energy and commodity markets
- Excellent written and verbal communication skills in English
- As we have many international clients any additional language is beneficial. We especially welcome Polish, German and Dutch speakers
- Highly motivated to succeed in a competitive environment
- This position is especially suitable for candidates with prior experience in commodities, sales, trading or brokering, as well as talented graduates with an interest in renewable energy

What we offer

- Our team members are recognized experts in their areas of focus
- A non-hierarchical and competent organization with highly driven individuals
- Client interaction with the major players in the energy industry. Facilitating strong client relations giving you a unique network within the industry
- State of the art office facilities in central Oslo, gym included
- Competitive performance-based bonus structure

“We nourish talent and lay the foundation for continued personal development. You will work on challenging tasks in a high paced environment with excellent career progression, opportunities and a competitive remuneration package. If you are interested in joining our team, make sure to send your application consisting of your CV and cover letter to us. [The team looks forward getting to know you](#)”

- *Aron Simon, Managing director*

Contact jobs@cleanworld.no

Connect www.linkedin.com/company/cleanworld-as/

Learn more www.cleanworld.no

